

Message Text

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64

ORIGIN COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 /014 R

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COM/BIC/OED/MEPD/JMSANDS, DIR.

COM/BIC/OIM (INFO)

A /W/GMITCHELL

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P 092123Z JUN 75

FM SECSTATE WASHDC

TO AMEMBASSY LAGOS PRIORITY

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E.O. 11652: N/A

TAGS: BEXP, NI

SUBJECT: MAJOR PROJECT: GAS GATHERING SYSTEM

REF: LAGOS 4269

1. MOST PROMISING RESPONSE THUS FA-R HAS BEEN FROM COMBUSTION ENGINEERING (CE), WHO SENT TEAM FROM HOME OFFICES TO WASHINGTON TO DISCUSS THIS OPPORTUNITY WITH MEPD. COMBINED CAPABILITIES OF ENGINEERING DIVISIONS OF CE COULD COVER TOTAL NNGC REQUIREMENTS: CE CREST ENGINEERING IS WELL-KNOWN CONSULTANT IN OIL AND GAS PRODUCTION AND GATHERING. CE LUMMUS CO. (WHO HAS BEEN PURSUING PETROCHEMICAL COMPLEX IN NIGERIA) HAS ENGINEERING AND CONSTRUCTION CAPABILITY IN GAS PROCESSING AND WOULD WORK WITH CREST ON DISTRIBUTION END. IN ADDITION, RELATIVELY NEW CE SUBSIDIARY, RESOURCE DEVELOPMENT SERVICES, INC. (RDS), CAN HANDLE MANAGEMENT AND OPERATION OF GAS GATHERING SYSTEM, AS WELL AS TRAINING OF NIGERIAN PERSONNEL. RDS HAS RESOURCES

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AVAILABLE FROM ALL CE DIVISIONS FOR INTEGRATED APPROACH.

(RDS CURRENTLY MANAGING BURMAH OIL NORTH SEA OPERATIONS).

2. CE REPS VERY ENTHUSIASTIC AND WISH TO PLAN VISIT TO NIGERIA TO MAKE CONTACT WITH HIGHEST POSSIBLE LEVEL FMG OFFICIALS. MARVIN RAMER, EXECUTIVE V.P. OF CE LUMMUS HAS REQUESTED ASSISTANCE OF MEPD AND EMBASSY IN PLANNING A FORMAL PROGRAM OF PRESENTATIONS TO FMG BY CE TEAM ON CE CAPABILITIES IN GAS GATHERING. WE FORESEE THAT THIS COULD BEST BE PLANNED WHEN FMG POLITICAL SHIFTS IN PERSONNEL HAVE BEEN COMPLETED, AND WHEN PETROLEUM MINISTRY ESTABLISHED. WOULD

APPRECIATE ASSESSMENT OF CURRENT POLITICAL SITUATION AND POST'S ESTIMATE OF BEST TIMING TO CONDUCT SUCH A VISIT.

3. RE IBE AND AKPE, CE CREST HOME OFFICE IS IN TULSA, OKLAHOMA. CE CREST PRESIDENT WOULD LIKE TO ARRANGE TO MEET THEM IN NORMAN AND TAKE THEM TO VISIT CREST AT THEIR CONVENIENCE. REQUEST POST ADVISE IBE AND AKPE OF THIS OFFER IN ORDER TO ASCERTAIN BEST TIMING. KISSINGER

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